

WEST COAST MARINE YACHT SERVICES



We are passionate about boats and started West Coast Marine Yacht Services in 1994 with 1 boat and 5 employees. Today we manage more than 100 boats and have over 200 employees!

Led by the vision of Arjuna Awardee and World Champion, Aashim Mongia, we have grown into a fully integrated marine company with the most comprehensive line of yachting products and services in India.

Let our passion for the sea turn your dreams into reality.

MAKING WATER

YOUR HEAVEN ON EARTH





YACHT SALES

With more than 15 years of giving the best ownership experience to our boat owners, our role is to use our extensive knowledge and expertise in all aspects of yachting to help you make the right choice of boat for your use.

We represent a portfolio of more than 11 international, distinguished yachting brands offering you a complete spectrum of yachts in different sizes and styles including India's favourite boating brands – Silver Craft, Oryx and Majesty from the Gulf Craft stable.

Our boat yard has the distinguished achievement of being associated with the building of the world's first sail-yacht that was used for solo circumnavigation – Suhaili. Today we continue to manufacture small sized sail and motor boats as well as dinghies locally.

For larger yachts and custom built vessels we are backed by global yachting house, Ocean Independence. With worldwide offices we offer a uniquely global perspective with the benefit of local know-how

Whether it is a small dingy you need or a superyacht you want, we are here to understand your needs, advise, consult and guide you every step of the way.

Backed by the strongest service network in the nation, you are rest assured that your boating dreams are in the safest hands.

All our employees have many years of industry experience. Across the line they all share an important passion with our clients: a love for the sea.



CHARTERS

Whether it's a quick spin in the harbour or a customised luxury holiday, we offer you the largest portfolio of sail boats and motoryachts for charter in India as well as internationally.

The primary focus of our charter team is to provide you with an end-to-end solution. Our charter manager works with you to understand and ensure that all your chartering needs are in place before you step on board. From choosing the right boat, creating a customised itinerary and providing ancillary activities such as food and beverage provisioning, jet-skiing, laser shows, water-sports – we take care of all of it, so all you have to do is have fun.

FRACTIONAL OWNERSHIP & TIMESHARE

Sometimes it's smart to share! Shared ownership of a high end asset is a financially astute option. Owning a yacht comes with inbuilt factors - upfront and running expenses for a depreciating asset that is unused for several periods of time. But most of us still want one.

So unless you need your boat 24/7, 365 days a year, consider the option of fractional ownership. It's a great way to reduce your own financial outlay and yet enjoy ownership.

Our dedicated concierge service controls the management and scheduling of the boat in a seamless manner for you. It's a comprehensive programme so you enjoy all the benefits of ownership at a fraction of the cost without any of the usual hassles.



MANAGEMENT & MAINTENANCE



As India's largest yacht services company, our core competence lies in the comprehensive management and maintenance of your sailing, motor or mega yacht.

We take care of everything right from registering the yacht, commissioning, staffing, routine maintenance, fuel and water supply, maintaining logs, repairs, monsoon storage, yacht chartering etc.

With our team of over 150 people we have in house expertise on everything that comes with looking after a boat. Instructors for crew training, store managers for log management, fibreglass technicians, carpenters, engineers for air conditioning, gensets and engines, skilled upholstery team etc.

Not only do we demystify the intricacies of owning your boat, we make sure that you enjoy every day of owning it!

REFIT & RETROFITMENT

Refit as an option to new purchase— prima facie these are two entirely opposite propositions. In reality, the only difference is an owners desire to have a yacht that meets his own desire either via a purchase or via refitting an already loved boat because it's slightly outdated.

Our turn-key refit solutions are backed by rich experience in refit project management and consultation. Add to that the superior quality of Indian workmanship at astoundingly lower costs, and suddenly we become the most viable partners for your next yacht's refit project.

Among our signature projects are the re-creation of the legend of M/Y Kalizma – a 1906-built Victorian design that went through a complete upgradation and a path breaking refit on a 210 foot RoRo ferry to turn it into a high end casino ship.



SAILING SCHOOL

While boating is an exciting and pleasurable activity, safety is of ultimate importance. As a RYA (Royal Yachting Association UK) recognized training center we offer you several courses. So whether you are a complete novice who wants to discover the water, or a person who seeks to have a professional career on the water and needs certification, our qualified team, international training standards and methodology, equipment and endorsements make sure that you leave our school more confident and equipped to enjoy your time on the water.



 WEST COAST MARINE
YACHT SERVICES PVT. LTD.



MARINAS &

PONTOONS

With the increasing number of boats and cruising, the obvious next step is to have safe boarding points such as pontoons, jetties, piers and marinas. Depending on requirement, area and size we provide the right solution. Our modular pontoons are tough, easy to install, eco-friendly, maintenance free and reusable. Our in-house expertise for full service marinas covers consultancy, construction and management.



CHANDLERY

In the eighteenth century, a chandlery was a storeroom for hoarding supplies of items that sailors would need to aid them in their long journeys.

Even today a small boat can have upto 3000 small parts that make up the whole. From a small cabin light to a large super-charged marine engine, at WCMYS we have a comprehensive range of chandlery items that are needed for your yacht to function in immaculate condition . Fenders to protect your boat, systems to track where your boat is located in the world at a click, water-proof fabric for boats and clothing to protect you from any kind of weather, paint to keep your boat sparkling – we have it all. With the largest fleet of boats under management in India we ensure a large and up-to-date stock of all the chandlery items required to ensure comfort and safety on-board at all times.



VISITING YACHT MANAGEMENT

M/Y Indian Empress, M/Y Montigne, M/Y Christine, S/Y Anakena, S/Y Seljim, S/Y Georgia are only some of the superyacht beauties that we have hosted in our harbours till date.

India is fast becoming a favoured cruising destination for superyachts. With the local knowledge and experience gained over the past 15 years, Sea Waif (wholly owned subsidiary of WCMYS) is the only AYSS Association of Yacht Support Services) recognized yacht agency in India.

Our comprehensive range of services to support superyachts visiting India cover agency services, aircraft permits, berthing, inward/outward, crew placements, government formalities, legal assistance, local support 7 days/week, provisioning, carpentry, engineering, shipping and handling and charters.

With our extensive experience, you are guaranteed to have the high quality shore support and concierge services, that will make your trip to India easy and memorable.





WATER TRANSPORTATION PROJECTS

With India's large coastline, water transportation is key requirement of the future. We represent AUSTAL, the world's largest ferry builder with over 219 vessels constructed till date including Trimarans, Monohulls and Catamarans

Our team is professionally qualified to make entire passenger transport business models sustainable. Our expertise includes Design, Operations, Maintenance & Management, Refit & Retro-fitment. All elements of the business model are clearly defined:

- Passenger Statistics, Overall Project costs, financial modeling with P&L and IRR
- Study environmental factors like wind, tide, etc which are essential for selection of most suitable vessel as well as play an important role in terminal location and design
- Terminal layout planning
- Comparing various hull design to select optimal design suitable for each location
- Negotiating with supplier & getting MOA/contract prepared by final supplier with favorable terms to client.
- Provide finance for purchase of vessel



DEALERSHIPS



MAJESTY YACHTS
A ROYAL CRUISING EXPERIENCE

ORyx
SPORT YACHTS & CRUISERS

SILVER CRAFT

Gulf Craft Inc.

ocean

Nautitech
Catamarans

vikings
yachts

MASTERVOLT

NORTHSTAR

Kaiyan

Gill
RESPECT THE ELEMENTS™

GRAND SOLEIL

Marlow

International
yachtpaint.com

AWLGRIP

sunbrella™

SEAKEEPER
Gyroscopic Anti-Roll Stabilizers

Cantalupi
LIGHTING

Learn
How2
Sail



ALRDOLK

MARINETRACK



YAMAHA

HOLT

WESTERBEKE

FitTech

Dometic



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YACHT SERVICES PVT. LTD.**

Making Water Your Heaven On Earth

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